

3-Phase UPS Site Survey Form

(Circle or enter information)

Fundamentals

Does the customer have 3 phase Power available? YES NO Voltage?: 120/208 277/480

How many racks are there? _____ kVA or KW per Rack _____

Does the customer have a list of connected equipment? _____

Panelboard amp reading per phase? A _____ B _____ C _____ Voltage of panelboard? _____

What is the power requirement (actual power demand of the datacenter or critical load)?

kVA _____ KW _____ or amps @ 208V or 120V _____

If they are not sure take 60 - 70% of the nameplate amps/watts of equipment or have electrician take an amp reading off each phase.

How much battery runtime does the customer want? _____

Is there a generator involved? YES NO What KW size? _____

Does the customer understand the benefits of an external maintenance bypass? YES NO

Does the customer have a loading dock? YES NO If no then make arrangements for lift gate truck.

Where is the customer located? City _____ State _____ Do zone charges apply? YES NO

Product

UPS: **SU20K3/3, SU20K3/3XR5, SU30K3/3, SU30K3/3XR5, SU40K, SU60K, SU60KTV, SU80K, SU80KTV**

Battery Cabinet: **SURBC2030, SUBF2030, BP480V26B, BP480V40C**, or Custom solution (call for assistance)

Maintenance Bypass: **SU20KMBPK, SU30KMBPK, SU40KMBPK, SU60KMBPK, SU60KMBPKX, SU80KMBPK, SU80KMBPKX**

Ethernet connectivity: **SNMPWEBCARD, ENVIROSENSE**

Services - see website for descriptions and more options.

Start-up (required): **W05-BW1-1BD**, if start-up on a night or weekend use part number **W05-EW1-1BD**

If over 150 miles add part number **W99-DIST-ZONE2**, over 250 miles **W99-DIST-ZONE3** or call factory

Preventive Maintenance: **W05-PMB1**

Additional service and warranty Example: **W05-SBB1-1BD** check website for information and other service part numbers (not the same as WEXT)

Paperwork, etc.

- * Make sure you include end user address contact name and phone number on PO.
- * Always check with Tripp Lite for site location to make sure if zone charges apply.
- * Make sure you inform the customer of 10 day lead time to schedule start-up service.
- * Make the customer aware of how to get our support docs on-line. (SPDS, OM, Services, Specifications)
- * All 3ph UPS manufacturers have a start-up. By adding our start-up part number you will still be competitive.
- * Call Tripp Lite for assistance if you have questions.
- * You are our Tripp Lite expert in the field. Your quick response to questions will win us business.