



Powering and Connecting Your World

CASE STUDY

ELCAM INC.

Providing Battery Backup for Critical Network Equipment

Tripp Lite's SmartPro® UPS System Enables Cost-Conscious Non-Profit to Keep Server Running

“Tripp Lite offers products that are just as good as, or better than, other brands, at prices that are more budget-friendly.”

*Michael Giovannelli
Information Systems Manager
Elcam Inc.
St. Marys, PA*



Customer

Elcam Inc. is a non-profit social enterprise supporting vocational services for disabled individuals in north central Pennsylvania. The company also provides industrial services to manufacturing customers, operates a state-of-the-art childcare facility and community center and provides ergonomics training and rehabilitation for injured workers. The company grew from their first location in a small house to nearly 200 employees across their 67,000 sq. ft. headquarters in St. Marys, PA, as well as a second plant in nearby DuBois, PA.



Challenge

A network server is critical equipment that requires constant uptime. An older UPS system connected to a server in one of Elcam's plant locations failed, no longer switching to battery power during outages. Whenever the AC power went out, Michael Giovannelli, Elcam's Information Systems Manager, had to spend time repairing the Windows Active Directory because the server is a domain controller.

The Tripp Lite Solution

SMART1500LCDTXL SmartPro® UPS System

- 1440VA / 1200W of backup power protection
- Line-interactive UPS with automatic voltage regulation corrects low- and high-voltage conditions
- Pure sine wave output is ideal for computers and servers
- Eight 5-15R outlets (six battery-protected outlets, plus two surge-protected outlets)
- Free PowerAlert® software enables safe unattended file saves and system shutdown

BP24V15RT2U Optional External Battery Pack

- Extends runtime of compatible Tripp Lite UPS systems



SMART1500LCDTXL Front Panel



SMART1500LCDTXL Rear Panel



BP24V15RT2U

Results

As a non-profit, Elcam analyzed cost-benefit factors before purchasing a replacement UPS. “With a need to reduce my budget, I looked at a number of UPS manufacturers. I found Tripp Lite offers products that are just as good as, or better than, other brands, at prices that are more budget-friendly,” said Mr. Giovannelli. “By purchasing the Tripp Lite UPS, we saved money over other manufacturers’ comparable models. My experiences with Tripp Lite products have been nothing but positive. I will be buying more Tripp Lite products in the future.”

Learn more about Tripp Lite UPS systems at tripplite.com.

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